

We are pleased to offer our travel incentive program for 2018. Review the following information on earning points. Complete and return this sign-up, then start daydreaming about a great get-away!

If you are participating in the Travel Incentive Program, please complete this entire page and submit with your deposit.

**POINTS WORKSHEET**  
Program Period: **January 1, 2018 – December 31, 2018**

Alliance Members **GET 5 BONUS POINTS!**

**BASE POINTS** REPORTED MONTHLY

EARN **1 POINT** FOR EVERY \$5000 PURCHASED **UP TO** PREVIOUS YEAR'S TOTAL PURCHASES (MINIMUM \$60K)

**DOUBLE POINTS** REPORTED MONTHLY

EARN **2 POINTS** FOR EVERY \$5000 PURCHASED **OVER** PREVIOUS YEAR'S TOTAL PURCHASES (MINIMUM \$60K)

**BONUS POINTS** TOTALLED AND REPORTED AT END OF YEAR

**American Standard** HEATING & AIR CONDITIONING

PREVIOUS YEAR'S AMERICAN STANDARD PURCHASES (MINIMUM \$50K)

(MINIMUM \$55K)	(MINIMUM \$75K)	(MINIMUM \$100K)
10% GROWTH	50% GROWTH	100% GROWTH
<b>10</b>	<b>25</b>	<b>50</b>

**MITSUBISHI ELECTRIC** COOLING & HEATING

THIS YEAR'S MITSUBISHI M-SERIES OUTDOOR UNIT PURCHASES

10 UNITS	20 TOTAL UNITS	40 TOTAL UNITS
<b>5</b>	<b>20</b>	<b>40</b>

Qualifying purchases will earn you bonus points. Bonus Points are totaled and reported at end of year, and are based on total purchases for each brand category.

To earn coupons: All products, accessories and parts purchases count toward BASE POINTS and DOUBLE POINTS. American Standard purchases also count toward BONUS POINTS. Mitsubishi MXZ Multi-Headed unit purchases also count toward BONUS POINTS. Purchase levels cannot be carried over to the following year. Your CFM account must be current to receive credits for points. Dealers signed-up for incentive trips will be credited for earned points against their open CFM account balance. 1 point = \$40 credit. Points will accrue through December 31, 2018 or once the initial cost of trip (\$6960) has been earned, whichever comes first.

**FAX this completed registration form to (916) 679-4075**  
**If you have any questions, contact Espie: (916) 679-4028 OR espie@cfmequip.com**

Company Name: \_\_\_\_\_

CFM Accounts #(s): \_\_\_\_\_

I have read the 2018 Travel Incentive Program and agree to participate under these directives.

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Trip is billable at net cost over 6 installments (plus deposit). 1 point = \$40 toward trip costs.

**Costa Rica**

**October 22-28, 2018**

**174** points

**\$6960** per couple  
6 nights, transfers  
Trip paid in full by 7/30/18.

# of travelers \_\_\_\_\_

total due now \_\_\_\_\_

**\$1860** deposit per couple (+\$850/month)

Due: upon registration 2/20-7/20



**Costa Rica**

**October 22-28, 2018** 7 Days/6 Nights

**Andaz Costa Rica Resort at Peninsula Papagayo**



<https://papagayo.andaz.hyatt.com/en/hotel/our-hotel.html>

Nestled in where the Gulf of Papagayo meets the sapphire blue waters of Culebra Bay, Andaz Peninsula Papagayo Resort captures the native spirit of Costa Rica with its distinctive "pura vida" (pure life) philosophy.

Located in the northwestern coastal region of Guanacaste province at the beginning of the pristine seven-mile Papagayo Peninsula. It is situated between two plateaus and features sweeping panoramas of the Pacific Ocean and the luxury Marina. The Guanacaste province is a land of volcanic peaks, scenic waterfalls, hot springs and rich flora and fauna.

Just 10 degrees North of the Equator, Costa Rica's tropical climate is a comfortable 80-90° year-round, with low humidity, sunny days and balmy star-studded nights.



**ALL-INCLUSIVE PACKAGE!**  
Meals, drinks and cocktails included in price.



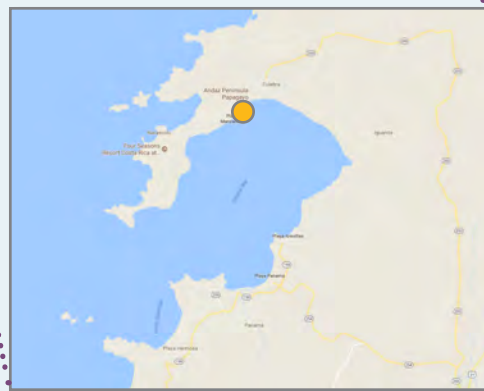
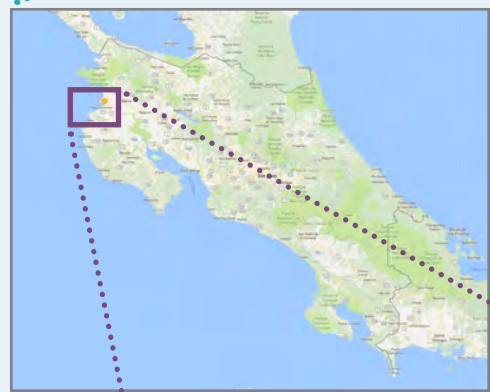
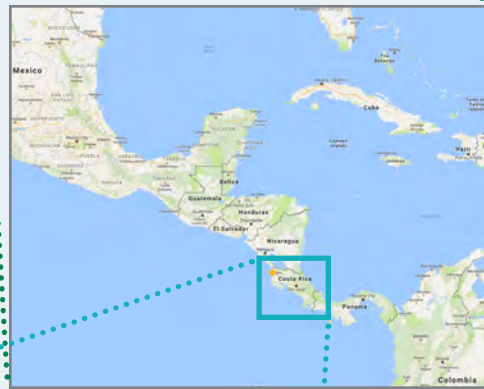
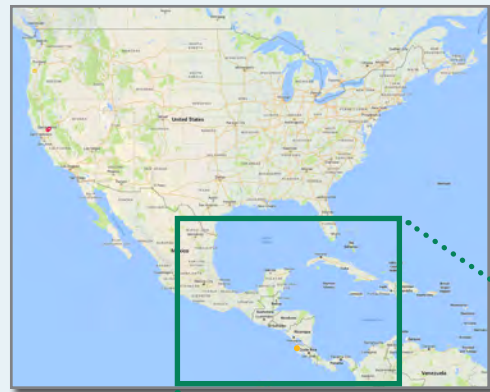
**Look inside for more info and see some of the activities you can choose to do on your trip!**

**Questions? Contact Espie: (916) 679-4028**  
**espie@cfmequip.com**



**Call us at (916) 447-7022**  
Corporate Office: 1644 Main Avenue, Suite 1 • Sacramento, CA 95838  
Branch Office: 1744 South Pearl Street • Fresno, CA 93721  
Branch Office: 286 Browkaw Road • Santa Clara, CA 95050  
Branch Office: 5650 Imhoff Drive, Unit J • Concord, CA 94520

# Where are we Going?



**ANdAZ** | PENINSULA PAPAGAYO

# What will you choose to do?

*Tours and activities shown are at your cost.*

## Onda Spa at Andaz Peninsula Papagayo Resort

Extensive spa menu of treatments, beautifications, and customized programs. Indulge in full body wellness with various massages, body scrubs and wraps, facial therapies, manicures, pedicures, and waxing. Special enhancements are available as additions to any treatment and range from a relaxing Onda bath, to a scalp massage, or simply additional time to unwind in the spa's idyllic relaxing zone.

Let the sound of birdsongs and ocean waves soothe you in one of the three outdoor treatment rooms.



## Welcome to our Beach House

Located on Playa Nacascolo, just 10 minutes from the resort. You will love this long, pristine white sand beach. The calm waters of Culebra Bay are perfect for water sports and swimming. Views of the bay and the surrounding untouched Costa Rican tropical forest will provide a true feeling of escape.

Enjoy the following activities:

Water Sports	Paddle Boarding
Water Bikes	Snorkeling
Kayaking	Sun Tanning

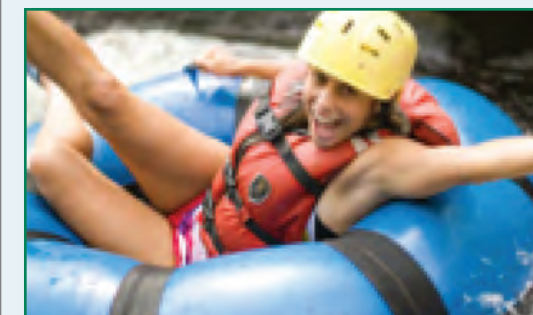
## Half and Full Day Tours

See the landscape up close and personal with a guided activity:

- Zip Line**
- Sailing & Snorkling**
- ATV**
- Horseback**
- Wave Runner**
- Jungle Boat Safari**
- River Rafting**
- Thermal Spring Pools**
- White Water Rafting**
- Hiking**
- Kayaking**
- Deep Sea Fishing**

Learn about the local cuisine and culture:

- Guaitil Pottery Villiage**
- Playa El Coco Villiage Tour**
- Coffee Barista Lesson**
- Master Enologist Wine Pairing**



## Tee Off On Championship Courses

Perfect your swing while overlooking the Pacific Ocean and Culebra Bay. Indigenous monkeys will monitor your game closely while you make your way through Arnold Palmer's 18-hole, Par-72 championship signature golf course. ProGolfers can schedule time daily. Shoe and Titleist (AP1 irons) golf club rental services are available.

**cfm**  
**equipment**  
DISTRIBUTORS

**US** solar  
distributing

2018 TRIP PROGRAM

Registration and Points  
Worksheet on back!