



# Career Opportunity

## Territory Manager

### Position Summary:

This position will cover our Fresno territory.

We are looking for a highly capable, creative hard-working individual ready to execute our strategy for success. You must have the will and the drive to be the best! Applicants must have a track record of sales success. This is a hands-on, field sales position with exceptional earning opportunity.

### Essential functions:

- Work with local customer to increase market share for our products
- Educate customers on new products, programs, and initiative
- Network and expand customer relationships
- Participate in ongoing training to increase knowledge base and skill set
- Travel locally, with occasional overnights for training or events

### Required Talents:

- Previous HVAC &/or distribution sales experience preferred
- 3-5 years of B to B sales experience a plus, but we will also train a highly motivated individual
- Interest in technical/mechanical equipment
- Comfortable with computer technology

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Submit resumes and cover letters to Dawn Kehrwald at: [dkehrwald@cfmequip.com](mailto:dkehrwald@cfmequip.com)

### About CFM Equipment Distributors, Inc:

We have been a leading distributor of HVAC and solar products for over 30 years. CFM Equipment Distributors employs innovative, creative individuals that are motivated to succeed. We offer great benefits including medical, dental, 401(k), education assistance, vacation/sick leave and paid holidays. We promote a friendly, cooperative, team environment. Do you want to be a part of a team that values your teamwork and excellence?