



2026 TRIP PROGRAM

We are pleased to offer our travel incentive program for 2026. Review the following information on earning points. Complete and return this sign-up, then start daydreaming about a great get-away!

If you are participating in the Travel Incentive Program, please complete this entire page and submit with your deposit.

POINTS WORKSHEET

Program Period: **January 1, 2026 – December 31, 2026**

Alliance Members GET 5 BONUS POINTS!

AirMatch Pro Users GET 5 BONUS POINTS!

BASE POINTS

EARN **1 POINT**

FOR EVERY \$5000 PURCHASED UP TO YOUR LAST YEAR PURCHASE DOLLARS REPORTED QUARTERLY

DOUBLE POINTS

EARN **2 POINTS**

FOR EVERY \$5000 PURCHASED OVER YOUR LAST YEAR PURCHASE DOLLARS REPORTED QUARTERLY

BONUS POINTS TOTALLED AND REPORTED AT END OF YEAR

American Standard	MITSUBISHI ELECTRIC	SUPPLIES AT
HEATING & AIR CONDITIONING	HEATING & AIR CONDITIONING	cfm equipment DISTRIBUTORS
Purchase \$500,000 POINTS EARNED 50	Purchase \$250,000 TOTAL POINTS EARNED 25	Purchase \$100,000 TOTAL POINTS EARNED 40
Purchase \$300,000 POINTS EARNED 30	Purchase \$150,000 TOTAL POINTS EARNED 15	Purchase \$75,000 TOTAL POINTS EARNED 30
Purchase \$200,000 POINTS EARNED 20	Purchase \$100,000 TOTAL POINTS EARNED 10	Purchase \$50,000 TOTAL POINTS EARNED 20
Purchase \$100,000 POINTS EARNED 10	Purchase \$50,000 TOTAL POINTS EARNED 5	Purchase \$25,000 TOTAL POINTS EARNED 10

Qualifying purchases will earn you bonus points. Bonus Points are totaled and reported at end of year, and are based on total purchases for each category.

To earn coupons: All products, accessories and parts purchases count toward BASE POINTS and DOUBLE POINTS. American Standard purchases also count toward BONUS POINTS. Mitsubishi purchases also count toward BONUS POINTS. Supply purchases also count toward BONUS POINTS. Supply purchase points can not be combined with the Dealer Program Supplies Rebate - it is either/or. Purchase levels cannot be carried over to the following year. Your CFM account must be current to receive credits for points. Dealers signed-up for incentive trips will be credited for earned points against their open CFM account balance. Points will accrue through December 31, 2026 or once the initial cost of trip (\$13,950) has been earned, whichever comes first.

Scan the QR code to sign up online at cfmequipment.com/trip. If you have any questions, contact Espie: (916) 447-7026, x1014 OR espie@cfmequip.com

1644 Main Avenue, Suite 1 • Sacramento, CA 95838 • Phone: (916) 447-7022 • Fax: (916) 679-4075 • www.cfmequip.com

Sign Up Today!
Scan the QR code to go straight to cfmequipment.com/trip

I have read the 2026 Travel Incentive Program and agree to participate under these directives.

Trip is billable at net cost over 5 installments (plus deposit).

Italy
October 14-21, 2026

349 points
\$13,950 per couple
8 nights, transfers
Trip paid in full by 8/31/26.

\$6450 deposit per couple
(+\$1500/month/5 months)

of travelers

total due now

Due: upon registration each month until paid in full



2026 TRIP PROGRAM

Italy

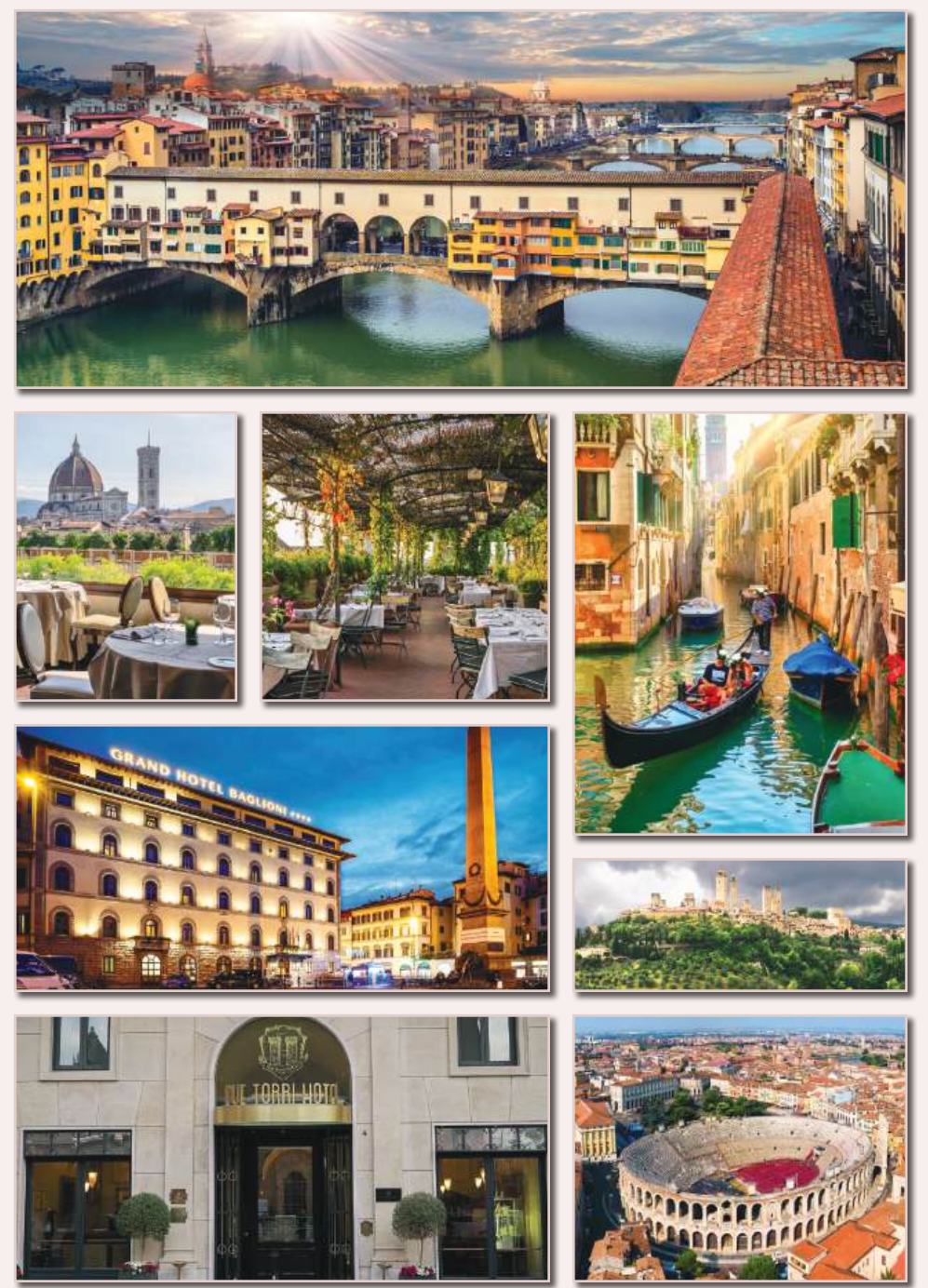
BAGLIONI GRAND HOTEL **DUE TORRI HOTEL VERONA**

October 14-21, 2026 **7 Days/6 Nights**

Join us in Italy and experience the vibrant blend of rich history, passionate artistry and a love for good food and living well.

Florence is birthplace of the Renaissance. It's a city rich in art, history and architecture. Home to Michelangelo's David, Botticelli's Venus and the Duomo. This is the capital of Italy's Tuscany region. The **Grand Hotel Baglioni**, has been synonymous with hospitality and quality for over 100 years. It is housed in a magnificent 19th-century building, in which past and present coexist in perfect harmony, upholding the values of Florentine tradition.

Verona is famously known as the setting for Shakespeare's Romeo and Juliet. Features stunning architecture, including the Roman Arena which currently hosts concerts and large-scale opera performances. The **Due Torri Hotel** is situated in the historic center of Verona near the church of Saint Anastasia, and stone's throw from the must-see sites.



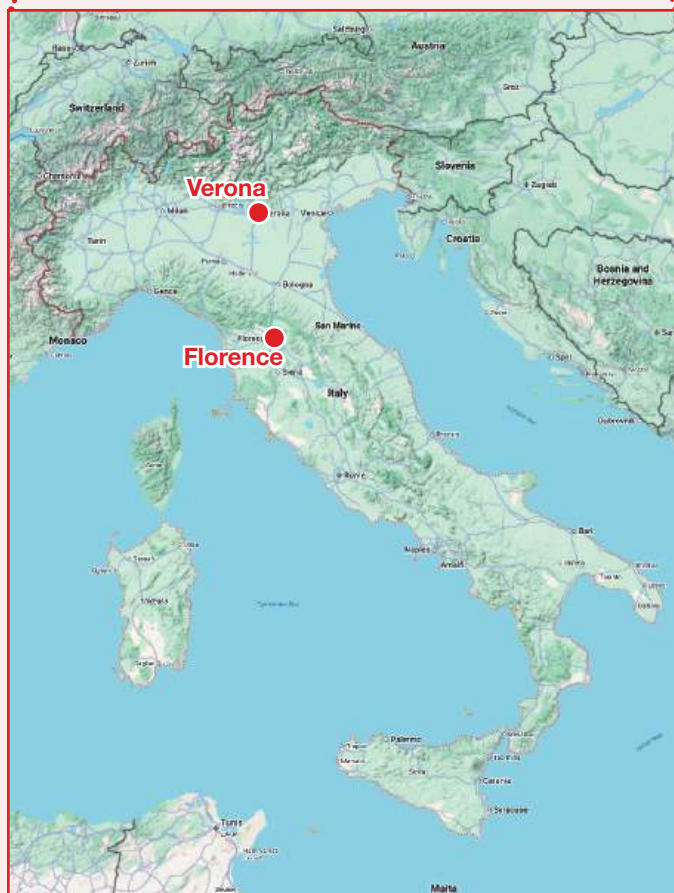
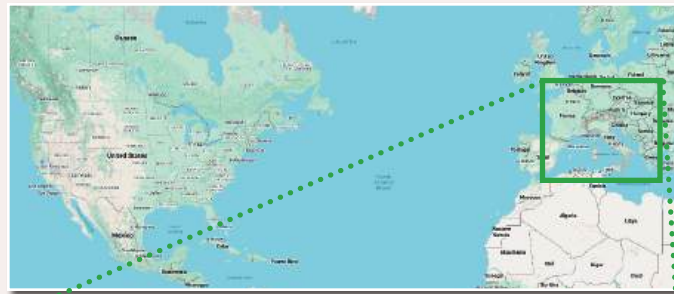
Look inside for the itinerary and see some of the activities you can choose to do on your trip!

Questions? Contact Espie:
(916) 447-7026, x1014
espie@cfmequip.com



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Branch Office: 1879 Deming Way • Sparks, NV 89431
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Where are we going?



What we will do:

Italy

October 14-21, 2026

Grand Hotel Baglioni 4*

hotelbaglioni.it/it



BAGLIONI
GRAND HOTEL

Due Torri Hotel 5L*

hotelduetorri.duetorrihotels.com



DUE TORRI HOTEL
VERONA

- 10/14 Travel (overnight) to Italy**
- 10/15 Arrive in Florence**
Group Dinner at hotel
- 10/16 Group Walking Tour** of Florence
À la Carte Activities - additional cost, select before trip
Lunch - on your own
Afternoon - on your own
Dinner - on your own
- 10/17 Group Walking Tour** of Siena and San Gimignano
Group Lunch at restaurant
Group Dinner at restaurant
- 10/18 Group Transfer to Verona**
Group Cheese/Balsamic Vinegar Tour and Lunch in Food Valley
Group Dinner at hotel
- 10/19 Group Tour of Verona**
Lunch - on your own
Afternoon - on your own
Dinner - on your own
- 10/20 Group Tour to Venice**
Lunch - on your own
Afternoon - on your own
Group Train back to Verona
Group Dinner at restaurant
- 10/21 Depart for Home**

Group activities included:

While in Florence:

2 Walking Tours:

- Orientation Tour of Florence

• **Siena** - The Duomo in Siena lies in a piazza above the Piazza del Campo, a great Gothic building filled with treasures by Pisano, Donatello and Michelangelo as well as frescoes by Pinturicchio. The exterior of the cathedral is pretty impressive, and if you don't have a lot of time in Siena, you might not even go inside and just enjoy the outside. Then we'll proceed on to **San Gimignano**

- The impressive skyline of its medieval towers, stands on a hill overlooking the scenic countryside of the Elsa valley dotted with woodland, vineyards, and olive groves. Monteriggioni represents one of the most important walled castles in the territory.
Lunch is included!



2 Dinners:



While in Verona:

3 Walking Tours:

- Cheese and Balsamic Vinegar Tour - **Lunch is included!**

• **Orientation Tour of Verona** - Discover the timeless charm of Verona while walking through its historic center, a UNESCO World Heritage Site. Stroll through picturesque piazzas, admire the medieval architecture of Piazza delle Erbe and Piazza dei Signori, and pass by Juliet's Balcony, the legendary setting of Shakespeare's famous love story. The tour includes a visit inside the iconic Verona Arena, one of the best-preserved Roman amphitheaters in the world, still used today for concerts and opera performances.



• **Venice for a Day** - Guided orientation tour through the heart of Venice, exploring key landmarks such as St. Mark's Square, the Doge's Palace (from outside), and the iconic Rialto Bridge. The guide will share insights into the city's rich history, art, and traditions, helping guests get their bearings in this unique maze of canals and alleys. After the tour, enjoy free time to explore at your own pace.



2 Dinners:

À la Carte Activities in Florence at your cost:

Florence Foodie Tour



Cooking Class from Market to Plate



Olive Oil Tasting and Light Lunch at Villa Monteorio



Urban Trekking



Movie Location Tour



Registration and Points Worksheet on back!



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